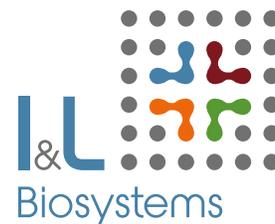


Microbiology

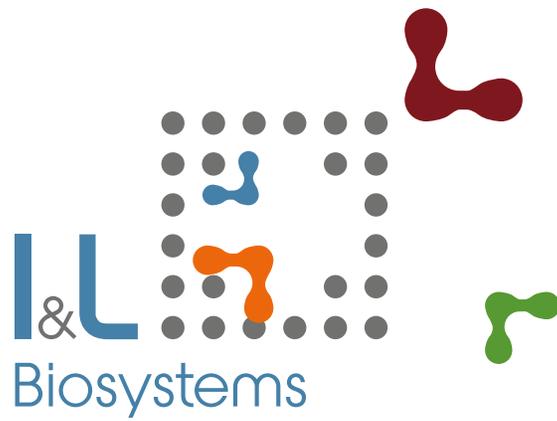
Cell Biology

Biotechnology

Process Control



**WE MAKE
SCIENCE
REAL**



A BRIEF INTRODUCTION
ABOUT WHO WE ARE





SILICON VALLEY? SIEBENGEbirGE!

Right here, in the middle of the legendary „Sieben-gebirge“ with all its picturesque views, historical sites and breathtaking nature, we can unfold our ideas and creativity accompanied by our proverbial German thoroughness with a unique twist. I&L Biosystems is not just any company - we strive to provide our customers with the best supplies and support, bringing the bio-technology of tomorrow into the whole world.

Every day, more than 90 employees all over Europe work for our international sales organisation to ensure that our business partners from the areas of economy, research and development are well equipped with the device technology, system solutions, process and product technology as well as industrial applications they need to succeed.

Numerous public authorities, laboratories, higher education institutions, universities and listed pharmaceutical companies rely on the consistently high quality of our products and appreciate our expertise in consulting and service - values which always lead to precisely fitting solutions.



A fresh breeze, dedication and our love for detail guarantee exceptional results.

Our profile

- + 4500 customers
 - + 1100 products
 - + 35 manufacturers
 - + 30 years of experience
-



... makes I&L Biosystems the go-to provider of an entirely carefree service for laboratories, higher education institutions, universities and listed pharmaceutical companies.



A vertical strip on the left side of the page shows a blurred image of laboratory equipment, possibly a pipette or a similar instrument, with some faint text visible in the background.

RESEARCH BECOMES TECHNOLOGY MIXED WITH PASSION.

We employ almost exclusively graduated scientists of either physics, chemistry or biology - so you can be sure that they speak your language while finding precisely fitting and individual solutions for your research operations.

At the very interface of theory and practice we have a particular feel for the requirements of progress and the corresponding development of innovative instruments.

Both the continual exchange with our customers and the interaction of mutual concepts do not only lead to outstanding but also practicable results.



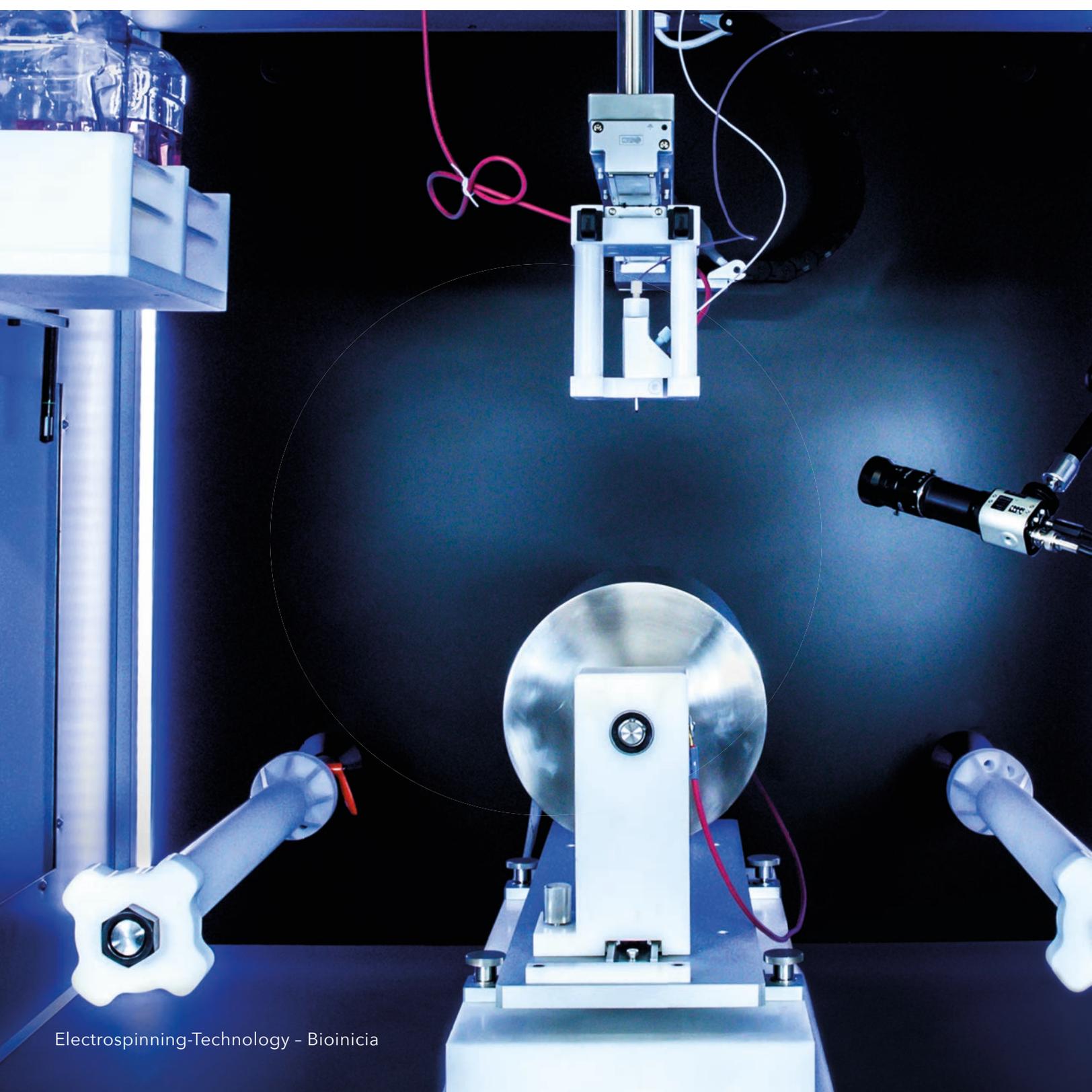
Our passion for equipment technology
supports your success.

European sales

- + profound expertise in scientific analysis and research
 - + visionary exchange of ideas and concepts
 - + individual system solutions
 - + innovative process and product technologies
 - + industrial applications
-



... makes I&L Biosystems a progressive provider of consistently high quality with an all-round service as well as an area-wide distributor of precisely fitting solutions.





WE MAKE EVERYTHING POSSIBLE.

From single systems to verified control systems with network connection - we face growing requirements with a consistently high level of service and product innovation.

Therefore, we are always looking for unique innovations in the global market taking a very selective approach while doing so. Only the most convincing solutions become part of our product portfolio.

Not only our own products must be able to make everything possible, they must also allow optimum use as a complete system right from the very beginning. Our product specialists and service engineers ensure this - individually for single components as well as for complete equipments and systems.

 Your challenges are our tasks
- in the areas of:

Microbiology, Cell Biology,
Biotechnology and Process Control.



Microbiology

for food industry,
microbiological
and clinical laboratories



Cell Biology

for research and
development in academical
and pharmaceutical
laboratories



Biotechnology

from research to production
in both pharmaceutical
and biotech industry



Process Control

for food industry,
pharmaceutical industry
and biotech industry





OUR TECHNICAL SERVICE FOR SUPREME DEMANDS.

We see ourselves as a full-service partner for our customers. Thanks to our central sites we are able to provide you with fast and competent help all over Europe.

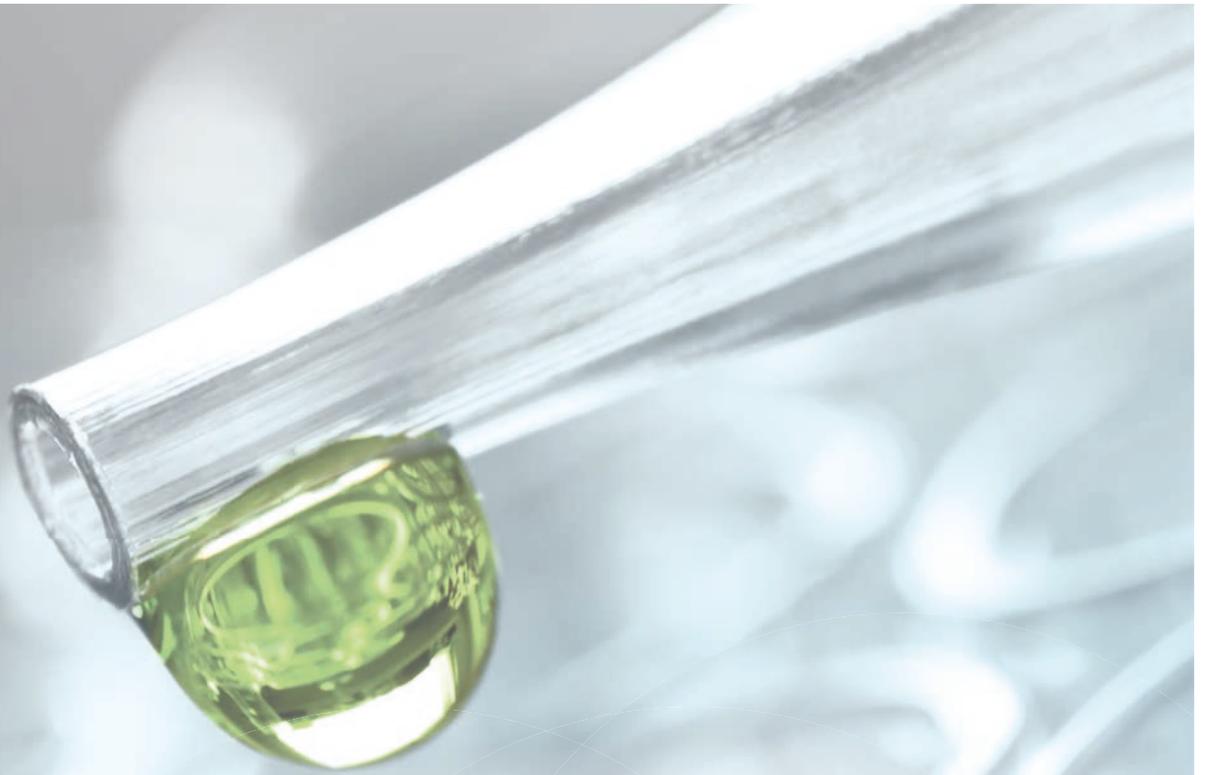
Our technical counsel, our on-site services as well as both the periodic and preventive maintenance of our products complete our range of services.

All members of our technical service team are certified by our manufacturers through regular training. Our service team is subject to a strict quality management and offers complete transparency for all stakeholders.

 Product quality and client satisfaction
are top priority for us.

Service engineers certified by the manufacturers

- + immediate advice by phone
 - + remote service
 - + prompt on-site assistance
 - + replacement devices subject to availability
-



... make I&L Biosystems your competent partner
for a prompt and professional technical service all over Europe.



Perfusion

Microbiological rapid methods

Cell line development

Hygiene monitoring

LIMS

Tissue Engineering

In-line & At-line Monitoring



THE FUTURE IS CREATED BY TEAMWORK.

Both our portfolio and our business relationships to our customers are characterized by sustainability. Most of our customers have already been collaborating with us for decades - because we act fast, reliable and on time.

Searching for the best solution for your requirements is an exciting challenge for us. Thus, we respond to the changes in science and technology to find the best innovative solutions.

Together, we develop the future. And the best formula for this is the constant exchange and communication with our customers.

 We make the technologies of the
future a common interest.

— More than 30 years of ...

⊕ competence

⊕ continuity

⊕ significance

⊕ quality

... make I&L Biosystems a reliable partner that enables
a prospectively professional and visionary development.

Headquarters

I&L Biosystems GmbH

Königswinter, Germany | 1991

I&L Biosystems BeNeLux B.V.

Waalwijk, Netherlands | 2007

I&L Biosystems France SAS

Lyon, France | 2015

I&L Biosystems UK Ltd

London, United Kingdom | 2016

I&L Biosystems Nordic A/S

Copenhagen, Denmark | 2017

I&L Biosystems Ireland Ltd.

Dublin, Ireland | 2018

I&L Biosystems Sweden AB

Stockholm, Sweden | 2020

I&L Biosystems Austria GmbH

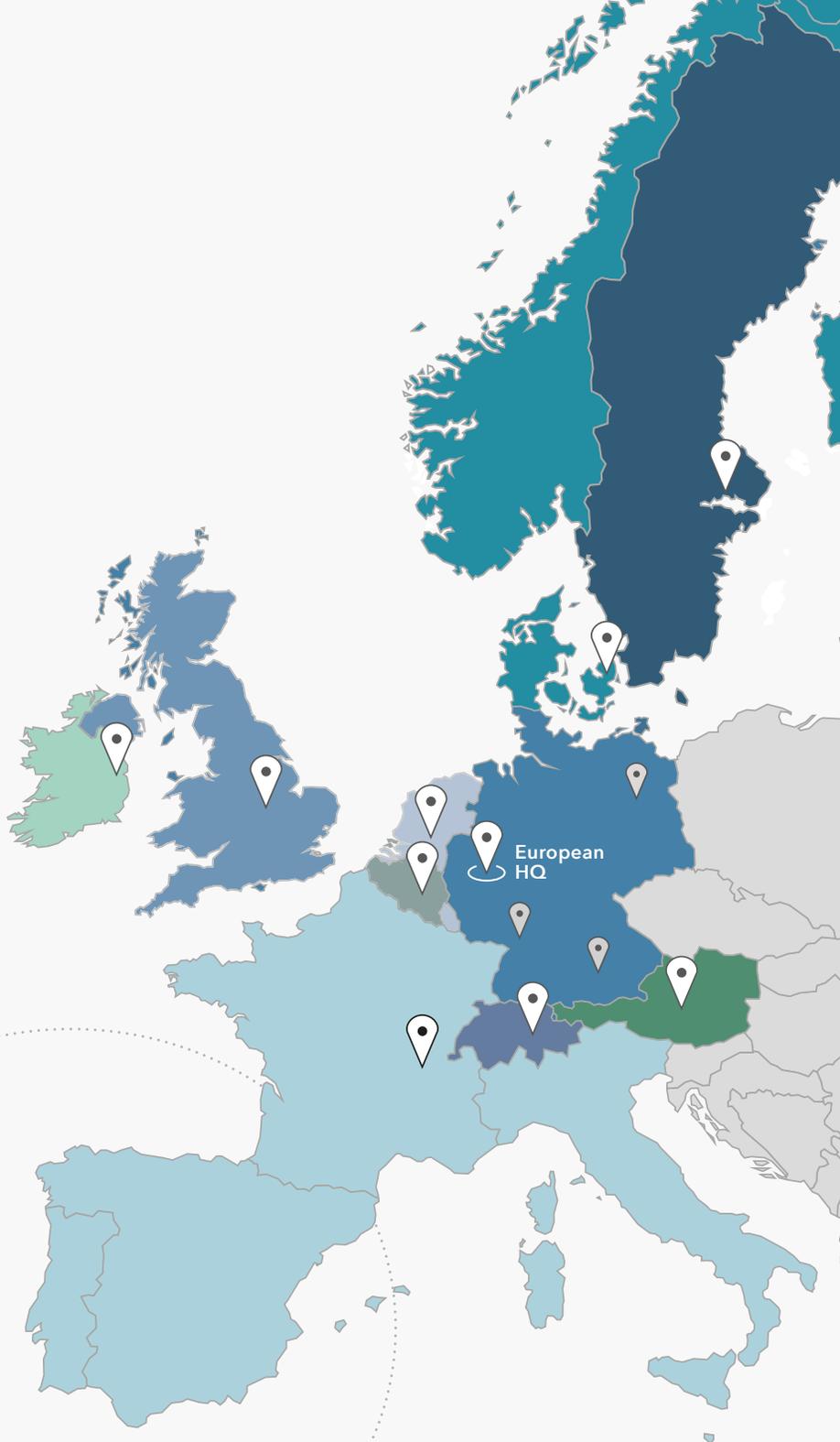
Vienna, Austria | 2020

I&L Biosystems Swiss GmbH

Kirchberg BE, Switzerland | 2020

I&L Biosystems Belgium B.V.

Leuven, Belgium | 2020





SALES WITHOUT BORDERS.

I&L Biosystems is a company with thirteen branch offices all over Europe - you can find us in Germany, the Netherlands, France, Great Britain, Denmark, Ireland, Sweden, Austria, Switzerland and Belgium. This makes our sales network dense as well as particularly fast in terms of comprehensive delivery and service in Europe.

Because we understand that your work cannot be delayed, we provide you with a comprehensive and prompt supply. And we grow with this task - I&L Biosystems is constantly evolving because of your demands.



It is our mission to support
your continuous work.

I&L Biosystems Headquarters Germany

⊕ 13 branch offices all over Europe



... makes I&L Biosystems your ideal European partner
for the best laboratory equipment.



BIOTECHNOLOGIE

Prozesse beschleunigen – Effektivität optimieren

Prozess-Monitoring

Down-stream Up-stream

Perfusionsprozesse

Probenahme-Modul

Electrospinning/-spraying

Bioreaktoren On-Line Biomasse

ZELLBIO

Abläufe forcieren –

Virus C

Live

Proteindige

Human Ide

Probenkonz

TRADE
FAIRS

SEMINARS
& WORKSHOPS

PRODUCT
TRAININGS

CONVENTIONS



OUR PANEL FOR RESEARCH AND DEVELOPMENT.

Each year, we attend more than 40 trade fairs and conventions with our own booth. This is a wonderful opportunity to get in direct touch with our customers and to determine our own position in the global market.

The different perspectives and experiences as well as an eye on the competition motivate and spur the continuous development of our portfolio.

At fairs and conventions, we present our portfolio as well as our responsibility for the future of our business. This depends on the constant exchange and transfer of knowledge among like-minded and interested people.

 Trade fairs and conventions
are our panel for mutual progress.

More than 40 events per year

- + trade fairs
 - + conventions
 - + seminars & workshops
 - + product trainings
-



... make I&L Biosystems the networking expert for international relations.

Dr. Christine Lohmann

Product Specialist | Located in Germany

>> As a product specialist I get to meet a variety of customers, whose scientific interests are equally diverse. No two days are the same. The range of niche products demand that we understand exactly how they can meet the challenges faced by laboratory scientists. Being part of a team of likeminded colleagues makes working for I&L a great place to be. <<



Stéphane Pinhal, PhD

Product Specialist | Located in France

>> Microbiology as a common thread.... As a researcher, my career path was in bacterial growth and genetic engineering research. My curiosity and evolving skills set led me to join the marketing department of a well-known French pharmaceutical company. Today, I am able to view my research passion from the other side, recognising the challenges I faced when I was in research. As such, my goal is to provide laboratory solutions and help researchers carry out their research projects, and increasing laboratory throughput by offering alternative methods. I understand your needs so let's talk about microbiology!<<



Robert Burdorf

Sales Manager | Located in Denmark

>> Working for I&L Biosystems Nordic as a sales manager has given me an insight in researchers thoughts on how the future will evolve and how researchers use our innovative tools to make this happen. I take great professional pride helping to shape the course of future medical treatment, especially in the case of growing new organs for transplantation, personalized medical treatment for individual patients and with the future of Stem Cells and unlocking their unique possibilities. It has always been my dream to help those who are less fortunate or those who are in need of help, and I know I can make a difference now at I&L. <<



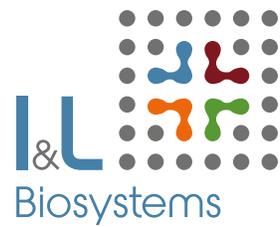
Employee comments



Stephan Hopfengärtner

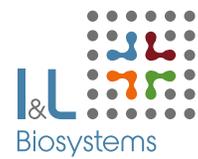
Technical Director | Located in Germany

>> Having seen 25 years of an evolving company, the tasks involved in helping transform the company has been made easy by the straight forward spirit of the team. There is never a dull moment! I take great pride in having a team, colleagues and customers who are all great to work with. By developing the service and engineering department, I am able to continually expand my knowledge of technological advances and how to constantly increase customer satisfaction. <<



– YOUR PARTNER IN EUROPE –

Present across Europe



European Headquarters

I&L Biosystems GmbH
Königswinterer Straße 409
53639 Königswinter • Germany
Tel.: +49 2223 9192-0
Fax: +49 2223 9192-48
info@il-biosystems.de
www.il-biosystems.com